

C.S.

INDUSTRIES

(Miscellaneous.)

1937.

No. 201/37.

Brown, Ogden & Co., Ltd.

SUBJECT.

1937.

11th October.

POSSIBLE MARKET FOR GOATHAIR FROM
FALKLAND ISLANDS.

Previous Paper.

MINUTES.

1-2. Letter from Brown, Ogden & Co., Ltd., of 14. 9. 37.

*Hon. G. Roberts.**In your observations and recommendations.**R. G. L.
12/10/37**Hon. Col. Lee.**I can vouch for the validity of the person who wrote this letter.**When discussing the matter with Mr Ogden I had in mind the introduction of a new industry, by the possible utilization of land which may be of no value for sheep raising.**I am not in a position to advise on the possibility of this. I submit that it is a matter for the consideration of the*

Subsequent Paper.

Agricultural Dept. I will be pleased
to give the Head of that Dept any information
I have on the subject

C. Roberts.

14/10/37.

as advise

To see (1) & (2) the D.P.Ws himself. Have
you any observations or recommendations
to make?

Rob
15/1/37

Hon Colonial Secretary,

I have the honour to advise that this is a
matter which might be discussed at the next meeting
of farmers in Stanley.

2. There is much to be done in connection with the
improvement of the sheep farming industry before sidelines
such as this can be considered.
3. Personally I foresee many difficulties in attempting
to farm sheep and goats together.
4. Recently the Secretary of State drew attention to the
fact that Brucella Abortus might be introduced with any
wholesale importation of Goats from South America etc.
There is a real danger as this micro-organism is the cause
of undulant fever in man.
5. It is advisable therefore that a certificate should
accompany all importations of goats showing that the
agglutination test has been applied and has proved negative.
This matter will be attended to by the Agricultural
Department as occasion arises.
6. Any further information the Director of Public Works
has on the subject will be much appreciated.

Asa New
Agricultural Adviser.
24th February, 1938.

Dep. Wks.
Will you kindly supply
any information you have?
W.H.
E.L.
26.2.55

Hon. Colonial Secretary,

I am surprised that the Falklands present so many difficulties, when goats are kept in large quantities in almost every part of the world.

2. I am quite prepared to believe that there is much to be done in connexion with the improvement of the sheep-farming industry; but this should not hinder an experiment - in a different line - which can do no harm and which may have far-reaching and satisfactory results.

3. It is not suggested that sheep and goats should be farmed together, but that goats should be grazed on tracts of land unsuitable for other animals.

4. The market for goat-hair in the U.K. has recently undergone enormous expansion; so much so that the Government sterilizing plant at Liverpool has had to be duplicated. It seems to me to be a pity that we should lose the opportunity of producing for this market if the local conditions are suitable.

5. I was privately advised by the last mail that as the outcome of the visit to South Africa mentioned in A on red 1, the firm of Brown, Ogden & Co. has secured an option on three million pounds weight of goat-hair per year.

6. The firm manufacturing this goat-hair

operates/

operates one of the largest mills in Halifax and when I was in England last summer the output of the manufactured product using this goat-hair was shortly to be trebled.

7. I suggest that it is a matter for regret that this M.P. has been held up for over four months; thereby not permitting the forwarding of a reply to reds 1 and 2.

G. Roberts.

DIRECTOR OF PUBLIC WORKS.
28th February 1938.

Agri: Adviser.

To Sec.

MCH

CS

2.5.38

Hon Col Sec.

Seen

OSAN

AA. 4/3/38

Yr. Submitted. It is unfortunate that Messrs Brown, Ogden & Co's letter was not acknowledged when received.

Acknowledge and thank them for the information contained in their letter and say that the matter has been considered by the Agri: Dept: and will be brought to the notice of Sheep farmers at their next meeting!

MCH
CS

8.5.38

Yes please. I do not know of any difficulties in the way of purchasing Sheep and

TELEPHONE 3545

TELEGRAMS: "BROG"

CODES { ACME
BENTLEY'S
BENTLEY'S WOOL SUPPLEMENT.

DIRECTORS { T. A. BROWN
H. OGDEN

85, BRIDGE STREET,

BRADFORD.

N.P.

BROWN, OGDEN & Co. Ltd.,

WOOL AND HAIR IMPORTERS.

September 14th. 1937.

The Honourable the Colonial Secretary.
Colonial Secretary's Office.
Stanley.
Falklands Islands.
South Atlantic.



Sir:

The writer has been in touch with Mr. G. Roberts, Director of Public Works, your Islands, on the matter of supplies of Goathair from the Falklands, the matter originating on the steamer from Monte Video, when Mr. Roberts was coming to England on leave.

We have been advised by him to put the matter before you in detail, and below give some particulars of our requirements and general facts regarding our proposition.

We are the actual users (not dealers) of all kinds of non-combing types of Goathair, in white, and all shades of grey and brown, of a length of from four inches long down to half an inch long, either clipped from the living animal, or taken from the skins after slaughtering, and we buy from China, Russia, India, Morocco, and North and South America using at the present time about three million pounds weight per year.

During the near future we will have a demand for two or three times that weight of hair, this demand being constant and likely to gradually increase over the next few years, and we would be very interested to know, if you think it will be possible to introduce into your Islands, goats for the purpose of clearing your "scrub and diddle-dee" etc. as in that event, we would be able to buy from you your whole production, at a fair market price, on contract terms for either six months or the whole year.

We are not of course expert pastoralists, or grass specialists, but we feel certain that goats will solve your problems as these animals live under the most impossible conditions in such places as China, and Siberia (this latter from the writers personal knowledge, seems to approximate to your local conditions), and if they could be successfully introduced into your Islands, would at once solve your clearing problem, and provide an income for farmers from what would be a new industry to your Territories.

over

We can assure you that our demand will be constant and not influenced by market conditions or speculation, as in the case of wool, as we have to plan for at least two to three years ahead, having some very big interests behind us, and our idea is to build up a regular line of suppliers where we can obtain the largest weights of hair over a given period.

This plan is working successfully in the case of Soviet Russia, China, and India, from which countries we take almost all that is grown, to the extent of 500 Tons from the China market, 400 Tons from Russia, and about 300 Tons from India and other markets.

A
The writer sails next Saturday, September 18th. for Kenya, the Union of South Africa, and the Eastern African Dependencies, to take up this matter with the respective Governments, who are very interested in the matter, as it will provide more revenue for natives in their territories, and we have special introductions from the Home Office in London, with whom we work in close touch, to the Cape Commissioner, and the Secretary for Native Affairs, and to the Secretary for Commerce and Industry in the Union of South Africa.

You will realise from the above that this is not a matter which is treated in an irresponsible manner, and we would be interested to have your opinions on whether your people could raise Goathair in the Islands; we have explained the matter very fully to Mr. G. Roberts who will be able amplify statements made in this letter and we would be pleased to give you any further information you may wish for.

For your information, Goathair prices run today, from 12d. per lb. for long white goathair, down to 2d. lb. for very inferior short grey and coloured hairs, according to the colour, length, dirt content, etc. etc. of the material, and we feel certain that when your farmers realise that Goathair sells today at what is in some cases a higher price than that made by wool, they will be very interested in raising Goats on your difficult ground, and thus helping themselves to a new source of income, at the same time that they are clearing the land for cattle.

We would be very pleased to have your comments by return mail.

Yours faithfully.
p.p. Brown, Ogden & Co., Ltd.

201/37.

10th March, 38.

Gentlemen,

Red 2

I am directed by the Governor to acknowledge and thank you for your letter dated the 14th September, 1937, and for the information contained therein regarding Goathair.

2. I am to say that the matter has been considered by the Agricultural Adviser to this Government and will be brought to the notice of the Sheep Farmers of this Colony at their next annual Meeting.

3. I am to express regret at the delay in acknowledging your letter.

I am,

Gentlemen,

Your obedient servant,

MCH

Colonial Secretary.

Messrs Brown, Ogden & Co., Ltd.,
Wool and Hair Importers,
85, Bridge Street,
Bradford,
ENGLAND.

goats together unless the goats would
be for the same factors and depend
the sheep. In Cyprus there are
approximately 300,000 sheep and
225,000 goats always running
together. The fact of the goat being
a peeping animal was said to be
helpful in keeping the sheep in the
mass

ttlll 9/2/50

3. Letter to Messrs Brown, Ogden & Co, Ltd., of 10. 3. 38.

Hon. G. Roberts.

To note.

MEH

CS.

10. 1. 58

Hon. Col. Sec.

Noted thank you.

G. Roberts.

11/3/38.

P.A.
11/3/38